

Middle East & Africa · Many consumer categories

Tanzania

Phased since 2019: alcohol first, then soft drinks and energy drinks, then juices and bottled water. Stamp charges are paid per stamp to the provider; after industry pressure they were cut by 14.5–30% in 2024. The contract with the current provider ends in January 2027 and a new tender closed on 15 September 2026.

THE REGIME

SYSTEM	ETS (Tanzania Revenue Authority)
CODE ON THE PRODUCT	Electronic tax stamps
AGGREGATION	No.

STEPS FOR A SUPPLIER

- ☐ Hold the licence of a manufacturer or importer of excise goods.
- ☐ Order stamps from the authority for each batch: ETS.
- ☐ Apply a stamp to every unit before release and activate it in the system.
- ☐ Keep stock and reports in line: unstamped goods can be seized.

ON THE LINE, BEFORE THE FIRST SHIPMENT

- ☐ The data in the code is agreed: GTIN, serial number, batch, expiry date or crypto tail, as the rules for your product group require.
- ☐ A verifier has graded printed samples (ISO/IEC 15415 for 2D codes) before the first shipment.
- ☐ A camera after the printer reads every code at line speed, and packs with an unreadable code are rejected.
- ☐ Records show which code went on which pack, case and pallet, ready for the report to the system.

DATES AHEAD

Jan 2027	Contract with the current stamp provider ends; tender for a new one closed 15 Sep 2026
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SOURCES

1. Daily News: ETS in Tanzania: <https://dailynews.co.tz/technology-is-transforming-tax-collection-the-case-of-ets-in-tanzania/>
 2. The Citizen: ETS tender, 15 Sep 2026: <https://thecitizen.co.tz/tanzania/business/manufacturers-seek-lower-ets-rates-as-tender-comes-to-an-end-5595398>
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Current version and all sources:
2dtracker.com/country/tanzania.html

Typical steps. This is not legal advice: check the regulation itself.